

TEAMDRIVE
secure collaboration anywhere



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ICOA TO DISTRIBUTE AND SUPPORT TEAMDRIVE SOLUTIONS IN ITALY

Much to earn for the Italian SMBs from reduced costs and improved performance when dealing with mobile workforce, home workers and multiple offices.

Hannover, March, 2 2010 - TeamDrive Systems (www.teamdrive.net), maker of the versatile and highly secure namesake software for data synchronization, backup and distributed teamwork, joins forces with the ICT consultancy and services company **ICOA** (icoa.it) to enter the Italian market. ICOA will resell Teamdrive solutions to the end users and professionals alike and will integrate them into its cloud computing strategy.

Formerly provided as hosted services, the CEBIT expo also marks the general availability of the in premise version, to suit the needs of many small and medium businesses.

“Teamdrive can replace or complement traditional VPNs and remote desktops bringing in the performance of working locally and autonomy from constant Internet connection” says Jacopo Rumi, CEO of ICOA. “Using a remote link while travelling on a high speed train can be a nightmare and in many locations in Italy that are still lacking adequate Internet access outright impossible. In these scenarios, TeamDrive has no peers”.

Just copying files on notebook's hard drive back and forth from central servers requires a great deal of user intervention, with high risks of data loss and version mismatches.

Volker Oboda, TeamDrive Sales Director remarks: “with TeamDrive, synchronization happens invisibly when Internet is available, in real time and with no distraction for the users. This can come very handy also in satellite offices, when land lines to the headquarters may be temporarily impaired: with TeamDrive, no downtime would result at all. It's one of the scenarios where the just launched, in premise 'Personal Server' version would fit ideally”.

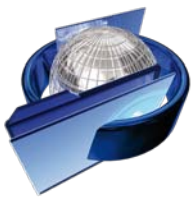
Costs, ease of deployment and security are major concerns to Italian SMBs and professionals.

“TeamDrive delivers better performance at a fraction of the price of standard solutions for distributed access to documents, it can be tailored from the very small, personal requirements onwards and it is really very secure”, adds Mr. Rumi.

Security comes in the form of data encryption, backed by the German *Data Security Seal of Approval* (pending the release of equivalent EU certification), document versioning and conflict management, and definitive file deletion under administrator's control, to prevent accidental errors and facilitate auditing and compliance to regulation. Usage rights on the shared spaces can be defined in great detail.

While not strictly a backup solution in itself, TeamDrive can be used as such, offering on line protection, data duplication among PCs and allowing mobile users to be consolidated in the company's standard practices.

The software is available for the Windows, Mac and Linux platforms. A plug in is available for the open source office suite OpenOffice (www.openoffice.org) for improved functionality.



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TeamDrive Systems develops smart collaboration software, scalable platform and Internet services, which are highly secure and grant users privacy and freedom to maintain all data under their own control. TeamDrive Systems GmbH, founded in 1996, is Headquartered in Hamburg, Germany. Further information: www.teamdrive.com

ICOA is a Rome, ITALY based ICT consultancy and services firm, specializing in systems management, outsourcing and software and solutions for the web. It has been established 15 years ago and operates nationwide. Further information: icoa.it

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